

Media Release

Orell Füssli Ltd: Zeiser Division acquires key technologies from Inspectron and expands offering

Zurich, July 2nd, 2021 - The Zeiser Division of Orell Füssli Ltd is acquiring leading technologies in the field of document inspection and track & trace for security printers from Inspectron.

Orell Füssli is a leading systems supplier of security technologies and identification systems for governments and citizens. In the fields of security printing and serialisation Orell Füssli offers innovative printing processes, equipment and services for the production and successful protection of banknotes, documents of value and identity documents.

The ZEISER Division takes over innovative track & trace software from Inspectron (UK) and thus strengthens its position in the field of traceability of security documents. In the USA, ZEISER is also taking over Inspectron's branch specialising in the service business. With this acquisition, ZEISER further expands its leading position as a provider of serialisation solutions and services for the security printing industry. Inspectron's technology combined with ZEISER's offering in the area of customisation and verification technologies, market access, sales resources and integration expertise offers attractive synergies and significant growth potential. ZEISER is thus well positioned to capture a substantial share of the growing market demand for track & trace solutions for security documents. In addition, ZEISER can successfully position itself in security printing by further developing its technology in the direction of automation and Industry 4.0. The acquisition will lead to a noticeable growth in sales at ZEISER. The parties have agreed not to disclose the purchase price.

Inspectron is a global technology provider of document inspection and track & trace software for security printers. Inspectron's systems verify, track and report on millions of documents, labels, identity cards and packaging. The core product acquired from ZEISER is a real-time tracking, reporting and auditing system that is used both on individual machines and on entire production lines. Due to its high modularity, the software, which will be marketed under the product name HARMONY, can be easily and quickly adapted to customer-specific processes. Customers are global financial institutions, government agencies and printers for the production of passports and ID documents, banknotes, tax stamps, security bags, lottery tickets and other security printed products.

Thorsten Tritschler, Managing Director of ZEISER: "We see a growing demand for real-time tracking technologies in our end markets. The acquisition represents an expansion of our portfolio and is an ideal fit with ZEISER's existing business. In addition to micromechanical products, it will allow us to increasingly offer software and services. In addition, we will be able to increase customer value through the development of further innovations and are pleased to be able to offer a new product and welcome new employees to Zeiser".

Agenda

Publication Half-Year Results 2021

06 August 2021

Contact

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Orell Füssli is a pioneer in the fields of security and education. With its expertise in security solutions for governments and citizens and as a leading Swiss book retailer, Orell Füssli supports its customers with a unique and customer-specific offering. As a leading systems supplier for security technologies and identification systems and a long-standing partner of government, Orell Füssli sets technological standards. In the fields of security printing and serialisation Orell Füssli provides innovative printing processes, systems and services for the production and successful protection of banknotes, securities and identity documents.

With its attractive large-format and specialist bookstores Orell Füssli offers a wide-ranging book-related shopping experience. In book retailing Orell Füssli has a 50% interest in Orell Füssli Thalia AG, which provides an extensive offering through 36 branches in German-speaking Switzerland and diverse e-commerce services. Orell Füssli provides logistical and service facilities for libraries and companies.

Orell Füssli was founded more than 500 years ago and generates revenues of some CHF 250 million with around 600 employees at locations in five countries. Orell Füssli shares are listed on the SIX Swiss Exchange.